# Peter Long

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**Personal Statement**

An experienced, highly motivated, and versatile technical solutions architect with over 20 years’ experience in the IT industry, with a proven track record of consultation, designing, delivering and best of breed IT solutions. Known for a personable approach to both clients and co-workers, as well as for planning, implementing, and designing advanced infrastructure solutions for a wide variety of North East and nationwide companies, in both the public and private sectors.

**Career History**

**January 2018 – Present Pulsant**

**Position: Solutions Architect**

I am currently employed in a technical pre-sales design role, as part of a team, to both Pulsant prospective and existing clients, covering the following technologies.

* **Edge Compute**: Distributed and hybrid cloud deployments.
* **Connectivity**: Carrier Connectivity, LAN/WAN Routing, SD-WAN, ZTNA.
* **Colocation**: DC hosting & Power.
* **Edge Security**: FortiGate, FortiClient, Cisco ASA, FirePOWER, AnyConnect,
* **Route & Switch**: Cisco Catalyst & NXOS, Meraki, HP Networking, Juniper SRX.
* **Messaging**: Microsoft Exchange, Mimecast, Barracuda, MDM.
* **Backup/Replication**: Veeam, Asigra, Arcserve.
* **Storage**: HPE Alletra/Primera, IBM Storwize, NetApp, EMC/Compellent.
* **Solutions**: McAfee, Trend, RSA SecureID, NetScaler.

Tasked with making Pulsant the United Kingdom’s leading provider of Edge, Infrastructure, Connectivity and Colocation.

**February 2014 – December 2017 IT Professional Services**

**Position: IT Consultant**

Part of the Professional Services Team; Providing pre/post sales technical support, technical constancy, and systems design and project work.

**October 2005 – February 2014 Coniston IT Solutions**

**Position: IT Consultant**

Part of a small family run technical solutions firm, one of three technical consultants, that provided, IT consultancy, IT project delivery, and third line IT support.

**October 2003 – October 2005 Middlesbrough Primary Care Trust**

**Position: IT Projects Manager**

Provided PRINCE2 project management for the setting up of a new NHS trust. Was responsible for the entire design and budget of IT systems and deployment for both LAN/WAN and data center. Also, ran all the Trusts other large IT projects.

**September 2001 – October 2003 TEES & NE York’s NHS Trust**

**Position: Senior IT Officer**

Part of a team tasked with the running and support or a large IT infrastructure (75 sites) providing 1st to 3rd line IT support. And the running IT projects within the Trust.

**February 1987 – September 2001 Army (Royal Engineers)**

**Position: Corporal RE**

Deployed as a Royal Engineer: Germany, UK Mainland, Cyprus, Kenya, Canada, Bosnia, Northern Ireland.

**Certifications**

CCNP: Cisco Certified Networking Professional (Security)

CCNA: Certified Cisco Network Associate

CISS: Certified Information Security Specialist

MCSE: Microsoft Certified Solutions Expert

MCSA: Microsoft Certified Solutions Associate

MCTS: Microsoft Certified Technology Specialist

MCP: Microsoft Certified Professional

MVP: Microsoft Most Valuable Professional (Since 2004)

VCP: VMware Certified Professional

VCP-DT: VMware Certified Professional (Desktop/VDI)

VSP: VMware Sales Professional

VTSP: VMware Technical Sales Professional

**Hobbies/Interests**

Running and Publishing <http://www.petenetlive.com>

IT Community Participation at <https://www.experts-exchange.com>

Playing Guitar

**References**

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| --- | --- | --- | --- |
| Steven Spittal  Solutions Director  Pulsant  17 Meadowsweet Way  Newport  Saffron Waldon  CB11 3ZD | Kevin Almond  Head of Customer Success Forfusion Ltd  Cobalt Business Exchange Wallsend  Tyne And Wear  NE28 9NZ | David Simpson  Managing Director  Coniston IT Solutions  38 Holywell Avenue  Whitley Bay  Tyne and Wear  NE26 3AA |  |
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